

**REINVENTING
PROCURE TO
PAY for FIELD
SERVICES**

A COMPREHENSIVE SOLUTION IS NEEDED TO EXTRACT AND MAXIMIZE P2P VALUE...

Enablement Strategy

The right strategy with organizational buy-in

- Policies that support the desired behavior
- Clearly defined and agreed buying and invoice channels
- Content enablement roadmap that gets to the desired results
- Properly 'legitimized' non-eProcurement channels

Supplier & Content Enablement

The right content enabled

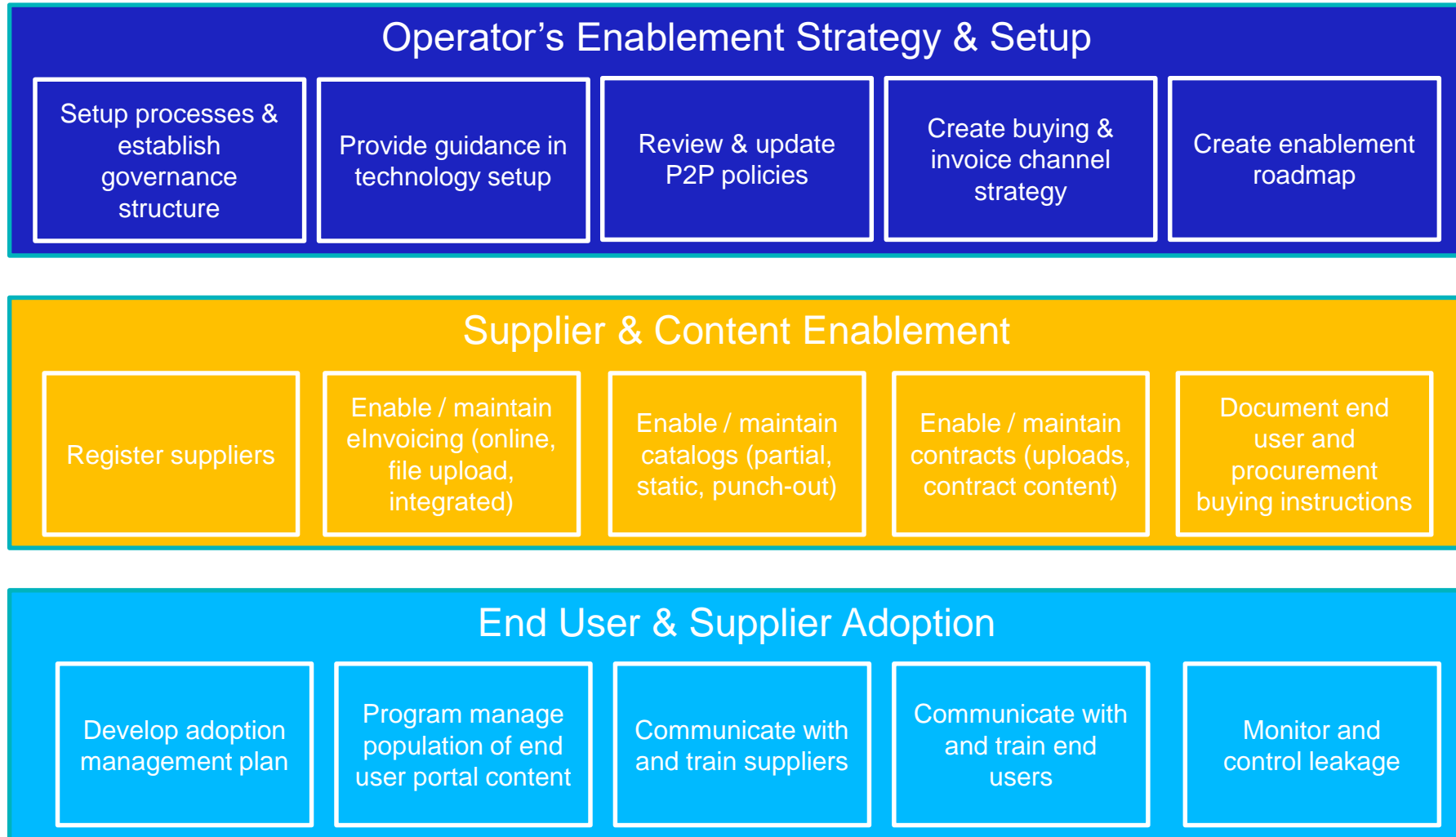
- Suppliers registered with accurate vendor master data
- eInvoicing (online, file upload, integrated)
- Catalogues (partial, static, punch-out)
- Contracts (uploads, contract content)

End User & Supplier Adoption

The right plan to drive adoption and control leakage

- Single source of truth that provides clear instructions to end users
- End users and suppliers that are trained and aware of what to do
- Leakage that's monitored and controlled

...REQUIRING SIGNIFICANT COORDINATION BETWEEN OPERATORS AND SUPPLIERS



AS ENERGY COMPANIES DIGITALLY TRANSFORM, IMAGINE A WORLD OF CONNECTED SUPPLY TO ADDRESS TODAY'S CHALLENGES...



Fast Settlement

Reduce delays in settlement times of to ease cash flow management and enhance capital management



Increase Certainty

Guarantees of product quality, arrival, compliance with regulatory bodies



Transparency

Shared permanent record of all transactions, movement, and origin across an ecosystem of partners, significant reduction in reconciliation



Traceability

Verify the location of crude/gas/finished product is in real-time, on-demand, anywhere



Simplicity

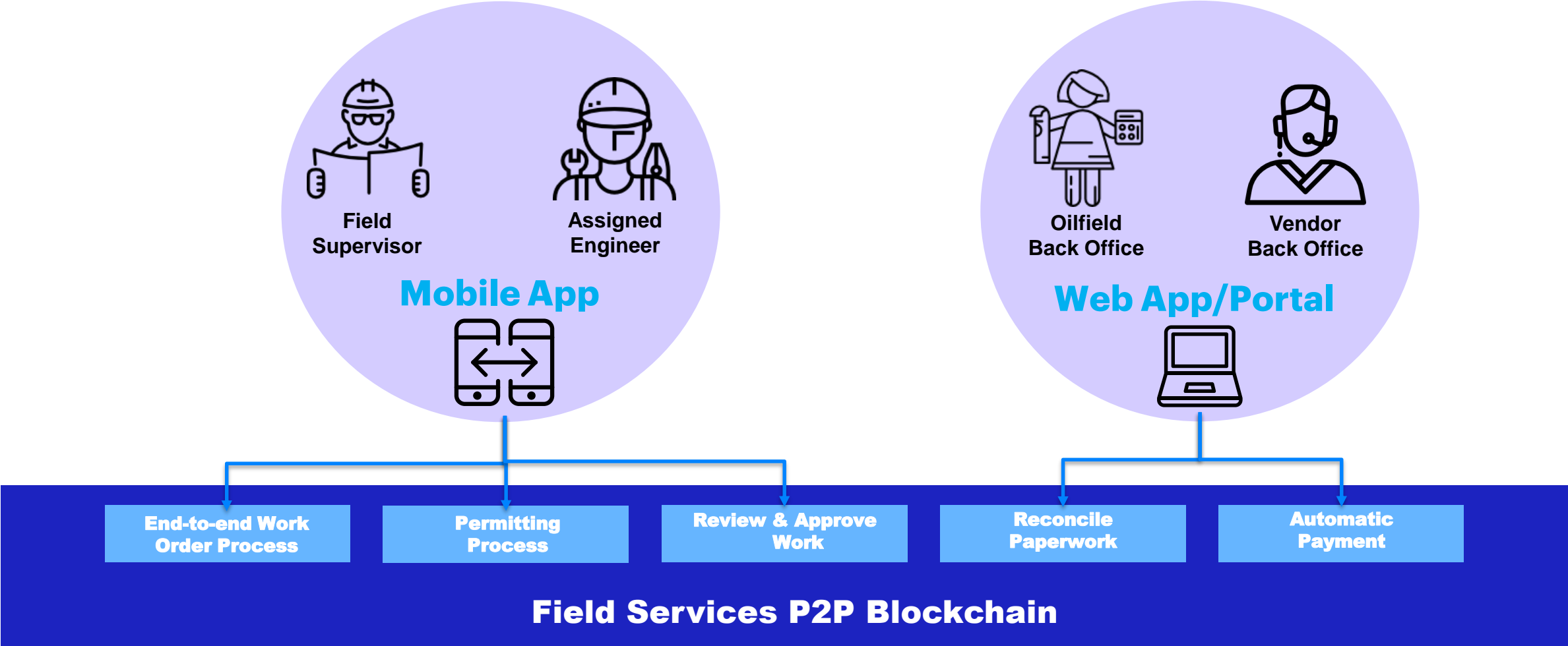
Improved auditability eases reporting and streamlined reconciliation, eliminates exceptions



Efficient Trading

Digitization enabling instant sale, transfer and payment; enables peer-to-peer models; improved risk management; market stability

...LEVERAGING A PLATFORM TO INTEGRATE OIL FIELDS, SUPPLIERS, AND CONTRACTORS FOR A SEAMLESS AND TRANSPARENT EXPERIENCE...



...ENABLED BY A FIELD SERVICES P2P MOBILE APP...



Benefits – Enhanced User Experience

Field Supervisor

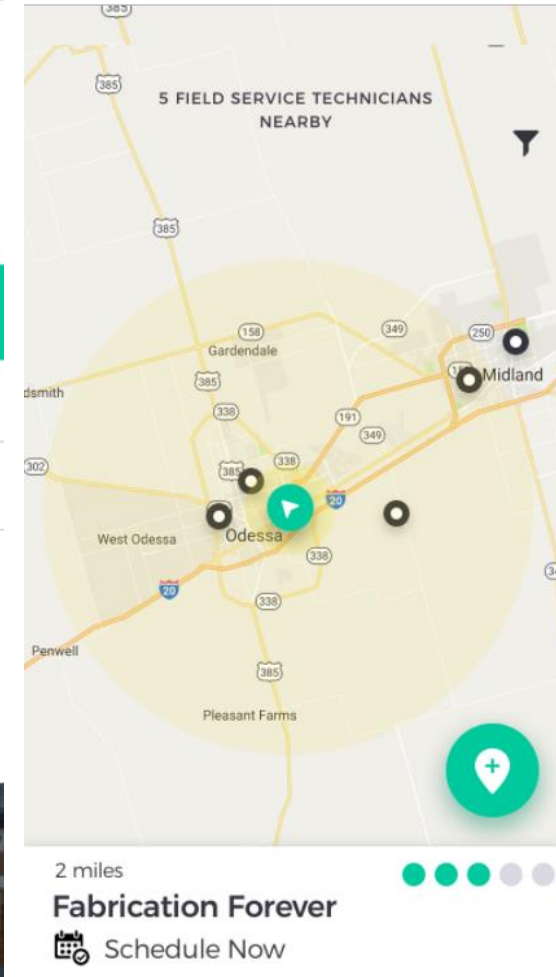
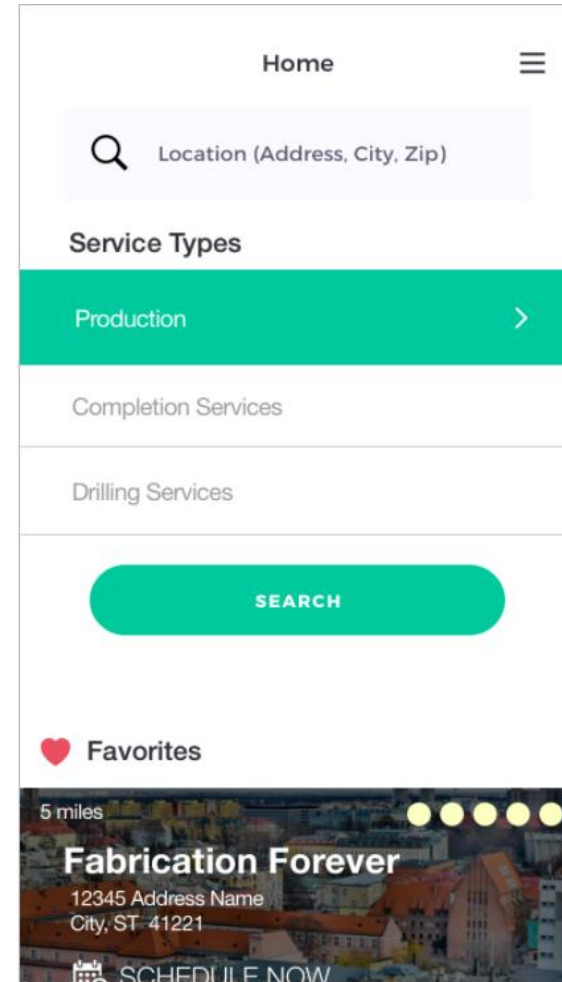
- Match preapproved vendors with current material and/or service need
- Select preapproved vendors by numerous criteria
 - Distance & Average Response Times
 - Price & Previous Ratings
 - Service Types
- Support real-time work permitting
- Digitally manage the end-to-end work order process & documentation.
- Real-time communication and notifications between vendor



Benefits – Improved Requests

Assigned Engineer

- Allow vendors to communicate their services effectively
- Real-time documentation & notifications of work
- Digital work order details



...AND A FIELD SERVICES P2P WEB PORTAL...



Benefits – Easy Compliance

Oilfield Back Office

- Transparent and standardized procurement process
- Eliminate the physical paper trail
- Reduce “Maverick” spend
- Real-time work order updates
- Digital and immutable records
 - Work order records
 - Payment records
 - Complete service history



Benefits – Increased Quality

Vendor Back Office

- Seamless experience for managing work orders
- Digital work order details
- Real-time work order updates
- Streamlined vendor onboarding process
- Enable instant responses to work orders

Field Service P2P - BackOffice

Work Order Payment (2) | WorkOrder History Details (4)

WorkOrder ID	Vendor Name	Service Type	Contract Price	Supervisor's Review
HkWP0wbE-	Tex Oilfield Service	Recycling, Treatment and Processing	45	undefined
rJ-pkAGEb	Long Horn Industrial Services	Power Generation Equipment	175	Great job and on time.

A BLOCKCHAIN-ENABLED FIELD SERVICES PLATFORM SEAMLESSLY INTEGRATES, AUTOMATES, RECORDS, AND RESOLVES MORE THAN JUST WORK ORDERS

