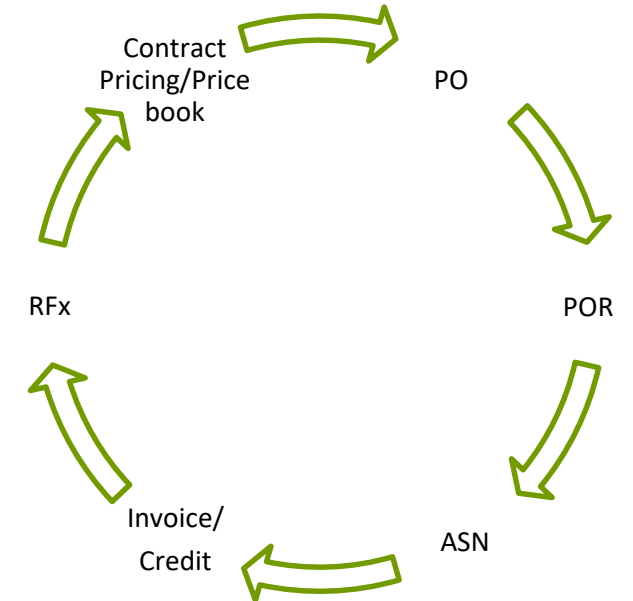
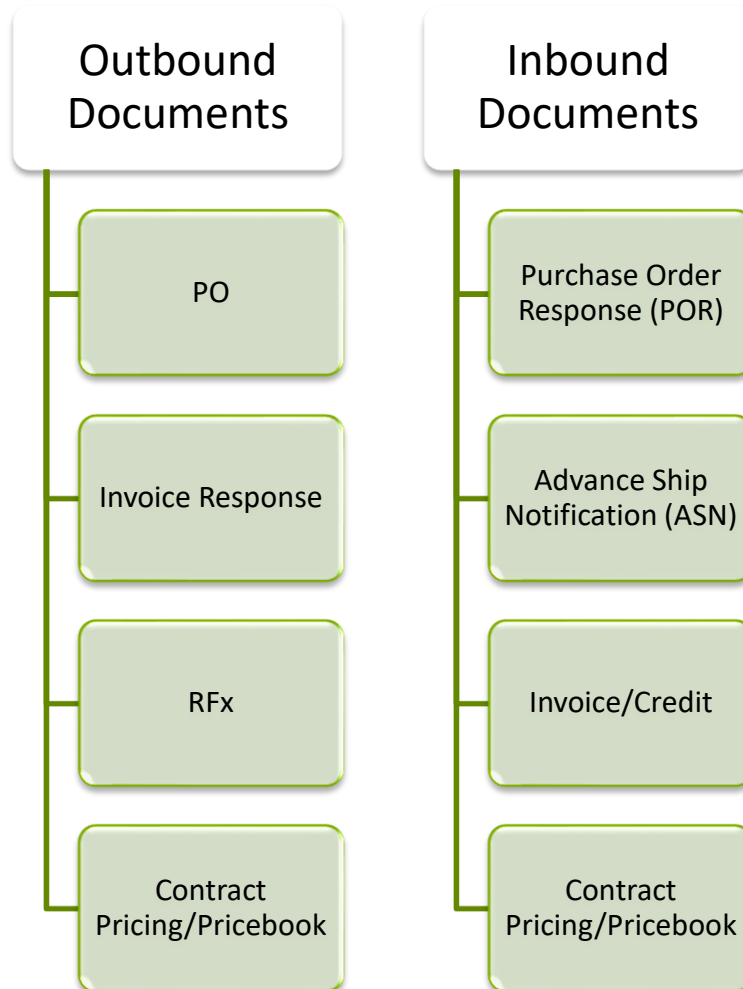


## P2P Automation – Doing More With Less

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# BPs Vision for Document Automation



# P2P Process Automation – PO and Related Document Automation



- Requisition to PO Automation
  - Reducing buyer intervention
  - Increasing on contract compliance
  - Automating category management strategies into the system (future state)
- PO Delivery Automation
  - Reducing buyer intervention
  - Increased accuracy in Order to Cash Processes
- Contract Pricing Automation
  - Reduced invoice rejection
- POR Automation
  - Reducing buyer intervention
  - Increased response times from suppliers on confirming delivery of goods and services
  - Increased accuracy from manual response methods
- Advance Ship Notification (ASN)
  - Reducing shipping costs for buyer
  - Reducing responsibility for supplier
  - Increasing confidence of on-time delivery for buyer

# P2P Process Automation – Invoice and Related Document Automation



- Invoice/Credit Automation
  - Reduced days sales outstanding (DSO)
  - Increased invoice compliance
  - Increased response times
- Invoice Response
  - Reduced queries to AP
  - Increased visibility to invoice status (future state)
    - In workflow
    - Posted
    - Paid
- Field Ticket/SES Automation
  - Reduced DSO by introducing approval workflows earlier in OTC and P2P processes
  - Reduced invoice rejection rates
  - Supports possibility of evaluated receipt settlement (ERS)