



MIDDLE EAST REGIONAL CHAPTER

November 15th, 2018





Middle East Regional Chapter

President PESA – Leslie Shockley Beyer

Chairman PESA – Richard Alabaster, President, Surface Tech, TechnipFMC

International Outpost Chairman – Scott Livingston (NOV – President)

Chairman Middle East Regional Chapter – Dennis Jol (DistributionNOW)



Statement of Intent

The PESA Middle East and North Africa Regional Chapter will be created to align the regions energy industry's service, supply and manufacturing organizations with local regulatory requirements and business landscape in the Middle East and North Africa. The chapter will promote international best practices and world class industry standards with local governmental organizations to advance member priorities on key industry issues while working and understanding local regional regulatory framework and energy policy.



Timing of Bi-Annual Meetings

1. Aligned with IADC Drilling Golf Tournament
 - March 19th, 2019
2. Aligned with ADIPEC
 - November 14th, 2019

Chapter meetings will be held on a biannual basis and will be open to all members as an opportunity to network and share best practices and general industry information. The biannual meetings will have several key note speakers and provide the opportunity for members to interact with experts in chosen topics.



Committee Structure & Co-Chairs

Supply Chain Committee

Dennis Jol (DistributionNOW – Vice President International)

Max Whisenhunt (DistributionNOW – Area Director MENA & CIS)

Local In-Country Value Committee

Ed Whitnell (NOV – Vice President MENA)

Andrew Carrion (NOV – Operations Manager)

Corporate Responsibility Committee

Riaz Jumabhoy (Gardner Denver – Eastern Hemisphere Director)

Daniel Watson (Energy Alloy – Managing Director)

HSE Committee

Steve Abbiss – (TechnipFMC – General Manager Middle East)

Ryan MacPherson – (Prosep – General Manager Middle East)



Committee Meetings

1. January 22, 2019
2. September, 19, 2019

Committee meetings will be held periodically and will be led by committee leads. All members are able to sign up for any or all committees. The committee will be tasked to keep member companies engaged and informed with the latest regional topics around the committees focus subject.



Role of Committee Members

- Engagement
- Need member(s) to commit to be a part of the committee(s)
- Develop meeting agenda
- Set Goals and Objectives of the committee
- Educating members of current industry challenges and updates
- Engage members employees to be involved in meetings
- Measure effectiveness of Committee engagements
- Communicate



Supply Chain Committee

Dennis Jol (DistributionNOW)

Max Whisenhunt (DistributionNOW)





Charter Objectives

The Supply chain management committee will educate and update member groups with a broad range of up to date information on regional challenges and solutions around activities required to plan, control and execute a product's flow, from acquiring raw materials and production through distribution to the final destination, in the most streamlined and cost-effective way possible.



Current Regional Challenges

- Newly implemented VAT scenarios
- Current Sanctions
- Tariffs
- Local Content
- Import / Export Compliance
- Duties & Logistics



Local Content Committee

Ed Whitnell (NOV)

Andrew Carrion (NOV)





Charter Objectives

The Local Content Committee will function as a round table and knowledge base on the challenges and objectives of localization initiatives across the MENA region. By sharing knowledge within the committee and the broader PESA organization, the committee aims to provide members with tools to align their business activities with the objectives and policies of government entities/NOCs.



Current Regional Challenges

- Ensuring a common understanding between legislators, suppliers, customers, and auditors
- Metrics and commercial applications of localization programs
- Determining the optimal localization
- Navigating government entities
- Executing business in a region with multiple localization programs



Local Employment Committee

Riaz Jumabhoy (Gardner Denver)

Daniel Watson (Energy Alloys)





Charter Objectives

The Local Employment Committee will function as a knowledge base and information stream for those tasked with developing national talent and resources. Through focus on partnering with local educational institutions, multinational corporations, governmental bodies, and current workforce experts, we will grow the platform for PESA membership companies to enable them to cultivate and further expand their national workforce.



Current Regional Challenges

- National Development Targets
- Knowledge, Industry, and Skill Set Focus
- Success Characteristics
- Employment Opportunities for Nationals
- Recruitment Avenues
- Compensation Structure
- Educational and Training Programs
- Good Employment Practices
- Legal Employment Framework



HSE Committee

Steve Abbiss – (TechnipFMC)

Ryan MacPherson – (Prosep)





Charter Objectives

The HSE Committee will function as a knowledge base for best practices and initiatives across the MENA region. By sharing this knowledge within the committee and the broader PESA organization, we shall put the health and wellbeing of our people and those of our customers first. We are all responsible for creating a safe and secure workplace and protecting the environment for future generations, by working collaboratively in building standards & providing a common platform for communicating HSE issues.



Current Regional Challenges

- Common standard for Life Saving/Safety Practices
- Awareness of standards and disciplines
- Competency of industry personnel across MENA
- Collaboration on HSE issues within the community
- Creating a platform for advocating change where there is a benefit to HSE