



ENERGY **WORKFORCE**
& **TECHNOLOGY** COUNCIL

Industry Member

Application Packet

Council Membership

ELEVATE & ADVOCATE



Membership provides an **experienced government affairs and advocacy team** to advance business goals



Trade filings and 301 exclusions have **saved Member Companies millions** in tariff avoidance



Hundreds of interactions with state, federal and local elected officials in **targeted areas** of TX, NM, CO, OK, LA

PROFESSIONAL TRAININGS

2021 Programs have remote options.



ESG

The ESG Knowledge Sharing Certification Program presents **ESG best practices** to educate members and partners on evolving ESG criteria and reporting.



EXECUTIVE LEADERSHIP

The Executive Leadership Program delivers a competitive, **forward-thinking talent management tool**, providing an opportunity for high-potential personnel.



INCLUSION & DIVERSITY BUSINESS CHAMPION PROGRAM

A nine-month training and certification program that provides tools for leaders across functions to **affect internal change**.



OIL & GAS 101

The Council's comprehensive **overview of oil and gas production across the value chain** – from exploration, drilling and refining to production of oil and natural gas wells.



FOREIGN SERVICE OFFICER TRAINING

Energy Industry Training Program created to **educate global energy influencers** on technological innovations and the business dynamics of our industry, allowing for stronger relationships between industry and state.

400+

Executive Leadership Program graduates in six years

800+

Foreign Service Officer trained in 28 years

120

Yearly events

NETWORK WITHIN SECTOR & BEYOND



Access to **advocacy efforts** tailored to fit individual company needs



Receive **market outlooks** from top industry experts



Access to operators through targeted meetings and events



Position your company as a **thought leader** through employee participation in the Council's 15+ committees

Council Leadership

Members from the following companies make up the Council Board of Directors and Advisory Board.



Industry Membership

WHAT IS AN INDUSTRY MEMBERSHIP?

Industry Member status is available to manufacturers, supply companies and/or service companies with at least 50% of its sales for the drilling, refining, petrochemical and/or pipeline segments of the energy industry. Annual dues are based on dollar volume sales to those segments. A candidate company must also have the endorsement of two Council Directors.

WHAT IS AN ALLIED MEMBERSHIP?

Allied Member status is available to companies or individuals who supply services, informational products, materials or equipment to industry members of the Association or purchase products or services from industry members of the Association. A candidate company must also have the endorsement of two Council Directors.

BECOMING A MEMBER

Joining the Council as an Industry Member can be done in three easy steps:

1. Confirm your company is eligible for industry membership:
To be eligible for Industry Membership status, a company must be a manufacturer, oilfield service or supply company, with at least 50% of its sales going to drilling, production, refining and/or pipeline segments of the petroleum industry.
2. Find two members of the Council Board of Directors and Advisory Board to write a letter of recommendation on your behalf. A list of current board members can be found online by visiting our website at www.energyworkforce.org/about-us/leadership.
3. Complete and send this application to:

EMAIL

info@energyworkforce.org

WEB

Visit www.energyworkforce.org and complete the membership application online.

MAIL

Energy Workforce & Technology Council
2500 Citywest Blvd., Suite 1110
Houston, TX 77042-3049

Industry Membership Application

To Whom it May Concern,

The undersigned* hereby applies for membership in the Energy Workforce & Technology Council in accordance with the provisions of such Council's bylaws.

We are submitting the information about the nature of our business, as requested. We are of the opinion that our firm qualifies for industry membership in the Council, and we have requested two letters of recommendation from Directors of the Council as references.

ATTEST

Signed* _____ Date _____

Name _____ Title _____

Company Name _____

Email Address _____

(If the applicant is a partnership, the application should be signed in the name of the partnership by one or more partners. If the applicant is a corporation, the application should be signed in the name of the corporation by the president or vice president.)

APPLICANT

Company Name _____

Principal Business Address _____

Phone _____ Fax _____

Primary Contact _____ Email _____

*Administrative Contact _____ Email _____

Estimated Number of Employees: U.S. _____ International _____

*This contact will have access to update the company profile.

PRINCIPAL OFFICERS

Name _____ Title _____

Name _____ Title _____

Name _____ Title _____

Description of products or services (In particular, list those products or services sold exclusively to the drilling and production segments or to the oil and gas industry.) _____

What percentage of total business is exclusively oil and gas industry? _____%



Industry Membership Application

The schedule of dues for the Energy Workforce & Technology Council is based upon a graduated scale of gross global sales revenue related to petroleum or natural gas activities for the preceding year. For example, 2021 dues are based on 2020 sales revenue.

Total dues are based upon the amount from the dues schedule below.

Please indicate the range below that applies to your company's gross global sales revenue to the petroleum or natural gas industries, as a manufacturer, services or supply company in the oilfield services and equipment sector.

The 1993 Budget Reconciliation Act included a provision that would make a portion of association dues allocated to government relations non-deductible. The Council has elected to make a payment in lieu of taxes that will permit all Council members to fully deduct dues as a business expense.

THIS FORM MUST ACCOMPANY YOUR PAYMENT

Company Name _____

Primary Contact _____ Phone _____ Email _____

Administrative Contact _____ Phone _____ Email _____

Corporate Address _____

Previous Year Gross Global Sales Revenue _____

Please identify the sectors in which your company is active: Upstream Midstream Downstream

Public or private ownership? Public Private

SCHEDULE OF BASE ANNUAL DUES

Gross Sales in 2020		2021 Dues
More Than	Less Than	Rate
<input type="radio"/> \$0	\$10 Million	\$3,000
<input type="radio"/> \$10 Million	\$50 Million	\$7,000
<input type="radio"/> \$50 Million	\$250 Million	\$9,000
<input type="radio"/> \$250 Million	\$1 Billion	\$17,000
<input type="radio"/> \$1 Billion	\$10 Billion	\$25,000
<input type="radio"/> \$10 Billion	\$20 Billion	\$32,000
<input type="radio"/> \$20 Billion+		\$40,000

DUES CALCULATION

- Add-On:** Credit Reporting Service (CID) Annual Dues: \$5,000
Plus applicable sales tax. Usage fees apply.
- Add-On:** Health & Safety Benchmarking Database: \$2,000
- Add-On:** APEX Mud Cataloging Software Annual Fee: \$2,000
Plus applicable sales tax. Usage fees apply.

Total Due _____

- Payment for company dues is enclosed.
- Please send me an invoice.

The Council reports 5% of our time is spent on lobbying activities and therefore Member Companies cannot deduct 5% of dues.

Member Company Contacts

PRIMARY CONTACT (For billing and actions that require a full-membership vote, one primary contact is required for each individual company.)

Name _____ Title _____

EXECUTIVE ASSISTANT (If applicable)

Name _____ Email _____

ADDITIONAL COMPANY CONTACTS

CREDIT & COLLECTIONS

Name _____ Title _____ Email _____

DIVERSITY & INCLUSION

Name _____ Title _____ Email _____

ENVIRONMENT

Name _____ Title _____ Email _____

ESG

Name _____ Title _____ Email _____

FINANCE

Name _____ Title _____ Email _____

GOVERNMENT AFFAIRS/PUBLIC POLICY

Name _____ Title _____ Email _____

HEALTH AND SAFETY

Name _____ Title _____ Email _____

HUMAN RESOURCES

Name _____ Title _____ Email _____

INTERNATIONAL TRADE/COMPLIANCE

Name _____ Title _____ Email _____

LEGAL

Name _____ Title _____ Email _____

SUPPLY CHAIN

Name _____ Title _____ Email _____

