

2024

Industry Member  
**Application**



# Industry **Membership**

## **WHAT IS AN INDUSTRY MEMBERSHIP?**

Industry Member status is available to North American-based wellsite service and supply companies and manufacturers, with at least 50% of its sales in the drilling, production, refining, and/or pipeline segments of the petroleum industry. Annual dues are based on dollar volume sales to those segments. A candidate company must also have the endorsement of two Energy Workforce Directors.

## **WHAT IS AN ALLIED MEMBERSHIP?**

Allied Member status is available to North American-based companies or individuals who supply services, informational products, materials or equipment to industry members of the Association or purchase products or services from industry members of the Association. A candidate company must also have the endorsement of two Energy Workforce Directors.

## **BECOMING A MEMBER**

Joining Energy Workforce as an Industry Member can be done in three easy steps:

1. Confirm your company is eligible for industry membership:  
To be eligible for Industry Membership status, a company must be a manufacturer, oilfield service or supply company, with at least 50% of its sales going to drilling, production, refining and/or pipeline segments of the petroleum industry.
2. Find two members of the Energy Workforce Board of Directors and Advisory Board to write a letter of recommendation on your behalf. A list of current board members can be found by visiting our website.
3. Complete and send this application to:

### **EMAIL**

info@energyworkforce.org

### **WEB**

Visit [www.energyworkforce.org](http://www.energyworkforce.org) and complete the membership application online.

### **MAIL**

Energy Workforce & Technology Council  
2500 Citywest Blvd., Suite 1110  
Houston, TX 77042-3049

# Industry Membership Application

To Whom it May Concern,

The undersigned\* hereby applies for membership in the Energy Workforce & Technology Council in accordance with the provisions of such Council's bylaws.

We are submitting the information about the nature of our business, as requested. We are of the opinion that our firm qualifies for industry membership in Energy Workforce, and we have requested two letters of recommendation from Directors of the Council as references.

## ATTEST

Signed\* \_\_\_\_\_ Date \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Company Name \_\_\_\_\_

Email Address \_\_\_\_\_

(If the applicant is a partnership, the application should be signed in the name of the partnership by one or more partners. If the applicant is a corporation, the application should be signed in the name of the corporation by the president or vice president.)

## APPLICANT

Company Name \_\_\_\_\_

Principal Business Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Primary Contact \_\_\_\_\_ Email \_\_\_\_\_

\*Administrative Contact \_\_\_\_\_ Email \_\_\_\_\_

Estimated Number of Employees: U.S. \_\_\_\_\_ International \_\_\_\_\_

\*This contact will have access to update the company profile.

## PRINCIPAL OFFICERS

Name \_\_\_\_\_ Title \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Description of products or services (In particular, list those products or services sold exclusively to the drilling and production segments or to the oil and gas industry.) \_\_\_\_\_

What percentage of total business is exclusively oil and gas industry? \_\_\_\_\_%



# Industry Membership

The schedule of dues for the Energy Workforce & Technology Council is based upon a graduated scale of gross global sales revenue related to petroleum or natural gas activities for the preceding year. For example, 2024 dues are based on 2023 sales revenue.

Total dues are based upon the amount from the dues schedule below.

Please indicate the range below that applies to your company's gross global sales revenue to the petroleum or natural gas industries, as a manufacturer, services or supply company in the oilfield services and equipment sector.

The 1993 Budget Reconciliation Act included a provision that would make a portion of association dues allocated to government relations non-deductible. The Council has elected to make a payment in lieu of taxes that will permit all Council members to fully deduct dues as a business expense.

## THIS FORM MUST ACCOMPANY YOUR PAYMENT

Company Name \_\_\_\_\_

Primary Contact \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_

Administrative Contact \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_

Corporate Address \_\_\_\_\_

Previous Year Gross Global Sales Revenue \_\_\_\_\_

### SCHEDULE OF BASE ANNUAL DUES

Gross Sales in 2023		2024 Dues
More Than	Less Than	Rate
<input type="radio"/> \$0	\$5 Million	\$3,150
<input type="radio"/> \$5 Million	\$10 Million	\$4,725
<input type="radio"/> \$10 Million	\$50 Million	\$9,450
<input type="radio"/> \$50 Million	\$250 Million	\$12,600
<input type="radio"/> \$250 Million	\$500 Million	\$18,900
<input type="radio"/> \$500 Million	\$1 Billion	\$26,250
<input type="radio"/> \$1 Billion	\$10 Billion	\$36,750
<input type="radio"/> \$10 Billion	\$20 Billion	\$47,250
<input type="radio"/> \$20 Billion +		\$57,750

The Energy Workforce Board of Directors approved a 5% dues increase for 2024

### DUES CALCULATION

- ☐ **Annual Dues** \_\_\_\_\_
- ☐ **Add-On:** Credit Reporting Service (CID) Annual Dues: \$5,000  
Plus applicable sales tax. Usage fees apply.
- ☐ **Add-On:** Field Operations Leadership Program: 5 employees at \$9,000  
(Renewal-only pricing – receive \$3,000 discount for registering 5 people)
- ☐ **Add-On:** Strategic Partnership: \$75,000 (Pledge an annual amount that will see your company receive a long-term, multidisciplinary sponsorship across all events for the year. Rate is contingent on overall association engagement.)

**TOTAL DUE:** \_\_\_\_\_

Submit to **Roni Ashley**, Director of Operations  
rashley@energyworkforce.org

- ☐ Payment for company dues is enclosed.
- ☐ Please send me an invoice.

# Company Contacts

**PRIMARY CONTACT** (For billing and actions that require a full-membership vote, one primary contact is required for each individual company.)

Name \_\_\_\_\_ Title \_\_\_\_\_

**EXECUTIVE ASSISTANT**  
(If applicable)

Name \_\_\_\_\_ Email \_\_\_\_\_

## ADDITIONAL COMPANY CONTACTS

### COMMUNICATIONS

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### CREDIT & COLLECTIONS

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### ESG

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### FINANCE

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### GOVERNMENT AFFAIRS/PUBLIC POLICY

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### HSEQ

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### INTERNATIONAL TRADE/COMPLIANCE

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### LEGAL

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### PEOPLE & CULTURE

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

### SUPPLY CHAIN

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

# Energy Workforce Leadership

Members from the following companies make up the Energy Workforce Board of Directors and Advisory Board.

**Baker Hughes** 

 **ClearWell**  
DYNAMICS

**NOV**

**C&J WELL SERVICES**

**HP**

**HMH**

**GR Energy Services**

**CAT**

 **Mattr**  
Infrastructure Technologies

DISTRIBUTION  
**NOW**

 **TRILLIUM**  
FLOW TECHNOLOGIES™

 **BRIGADE**  
ENERGY SERVICES

 **LIBERTY**

**HALLIBURTON**

 **TechnipFMC**

 **OIL STATES**  
INTERNATIONAL, INC.



**Weatherford**

**AXIS**  
ENERGY SERVICES

 **evolution**  
WELL SERVICES

 **AMGAS**  
TOTAL EMISSION CONTROL

 **MILESTONE**  
ENVIRONMENTAL SERVICES

 **Key**  
Energy Services

 **PATTERSON-UTI**

**RANGER**  
ENERGY SERVICES

**BJ**

**PROPETRO**

 **energy alloys**  
GLOBAL SOLUTIONS

 **IDEAL**  
COMPLETION SERVICES

 **OCEANEERING**

 **slb**

 **LLT**  
INDUSTRIAL TRANSMISSION INC.

**HEIDRICK & STRUGGLES**

**GO** 

 **PPHB**  
ENERGY INVESTMENT BANKING

 **SOLARIS**  
OILFIELD INFRASTRUCTURE

 **vallourec**

 **Silverstream**  
Energy Solutions Inc.

**MUSTANG** 

**PIPER | SANDLER**

 **GALTWAY**  
INDUSTRIES

**FET**

 **Allison**  
Transmission

**CHAMPIONX**

 **STAGE**  
COMPLETIONS

**Halliburton**  **Labs**

 **LOCKTON**  
GLOBAL ENERGY & MARINE

 **Chasm Bridge**  
HELPING CUSTOMERS EXECUTE

# Membership Benefits

## ELEVATE & ADVOCATE



Membership provides an experienced government affairs and advocacy team to advance business goals



More than 200 meetings with Administration officials and Members of Congress



Hundreds of interactions with state and local officials in targeted areas of TX, NM, CO, OK, LA

## WORKFORCE DEVELOPMENT

### EXECUTIVE LEADERSHIP PROGRAM

The Executive Leadership Program delivers a competitive, forward-thinking talent management tool, providing an opportunity for high-potential personnel.

- Helping Clients Succeed
- Integrated Leadership: Leading with Influence, Agility & Accountability
- Cultivating High Performing Teams & Cultures

**900+**

Executive Leadership Program graduates in nine years

### BUSINESS ACUMEN

Instills C-level insights in your employees so they can align their efforts to your business goals and maximize your bottom line

### CULTURE & INCLUSION LEADERSHIP DEVELOPMENT PROGRAM

Explore and unlock the power and impact of organizational culture and success

**150**

Yearly events

### ESG CERTIFICATION PROGRAM

Explore and unlock the power and impact of organizational culture and success

### FIELD OPERATIONS LEADERSHIP PROGRAM

Training program that transforms managers from individual contributors into effective leaders

### OPERATIONS LEADERSHIP PROGRAM

Training program that that develops managers into intentional, accountable and engaged leaders

### OIL & GAS 101

Two-day training that offers a full overview of the industry across the value chain





**860+**

Foreign Service Officer trained in 30 years

### STATE DEPARTMENT HOUSTON ENERGY COURSE

Created in partnership with the U.S. State Department to educate global energy influencers on technological innovations and business dynamics of the industry

## NETWORK WITHIN SECTOR & BEYOND

-  Access to advocacy efforts tailored to fit individual company needs
-  Receive sector-specific market outlooks from top industry experts
-  Access to operators with sector-specific insights
-  Position your company as a thought leader through employee participation in Energy Workforce's committees

