ENERGY WORKFORCE & TECHNOLOGY COUNCIL

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July 7, 2025

Her Excellency
Dr. Claudia Sheinbaum Pardo
Presidente de los Estados Unidos Mexicanos
1911 Pennsylvania Ave NW
Washington, DC 20006

RE: Urgent Need for Engagement on Outstanding Obligations to Energy Service Providers

Dear Madam President:

I would like to congratulate you on your recent historic election as President of Mexico and extend my sincere gratitude for your attention to this letter.

Energy Workforce & Technology Council ("EWTC") is the United States national trade association for the global energy technology and services sector, historically known as the oilfield services (OFS) and equipment sector, representing more than 250 companies in the technology-driven energy value chain. EWTC advances member policy priorities and empowers the energy workforce of the future.

Energy and oilfield service companies are the backbone of the energy industry, providing both the technology and manpower to ensure the efficient and safe production of oil and natural gas. The energy services sector is a critical partner in advancing the industry by building on a long history of developing and deploying technological solutions on a global scale. These companies are enhancing the efficiency and cost-effectiveness of oil and gas production with technologies that optimize energy use, reduce emissions, and improve operations.

Our trade association and member companies have a long-standing commitment to supporting Mexico's energy sector and economic growth. Some of our companies have been operating in Mexico for over 85 years and all have a deep respect for Mexican talent, collaboration, and the communities they operate in.

We write to you out of growing concern from our membership's ability to operate in Mexico due to non-payments by PEMEX. Our members have continued to operate in good faith under these difficult conditions, but the risk of operational shutdowns and service interruptions will grow should this

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remain unresolved. If EWTC companies withdrew operations, this could impact local workers, the communities where they live and work, and the broader energy ecosystem of Mexico.

To shed some light on the current non-payments, we would like to share some information,

- For services rendered in 2024, but currently classified as uncollectible without the COPADES, it is estimated that PEMEX owes EWTC companies USD $871 million
- Our companies estimate that over USD $983 million is owed for the services provided since the beginning of the year 2025, including services that are currently unbilled
- For 2026, EWTC companies have contracted an estimated USD $2.5 billion of work with PEMEX and we estimate these companies represent well over 60% of all oilfield services and equipment work with PEMEX

EWTC respectfully requests your support in convening a high-level dialogue with the leadership of PEMEX and the Secretary of Energy to address the following points:

- Recognition of past debts – issuance of necessary Copades for vendors to process old invoices and clarify supplier debts
- Access to Copades system - Immediate reinstatement of access to the electronic invoicing system (Copades) to allow for transparent submission and tracking of invoices
- Clarity on future payments – a clear mechanism and timeline for the processing and disbursement of payments going forward

EWTC wants to work constructively with your government and PEMEX to ensure the continued investment, employment, and operational stability of Mexico's energy system. Our member companies remain committed to operating in Mexico but must be able to operate in a predictable and solvent environment.

We sincerely thank you for your attention to this issue and look forward to constructive engagement.

Sincerely,

Tim Tarpley
President
Energy Workforce & Technology Council